

## **Proposal for Security Services**



**Can-Am Protection Group Inc.**



# CAN-AM PROTECTION GROUP

To Whom It May Concern:

It is with great pleasure herewith we submit our proposal for the provision of security services. We hope that this may be the start of an exciting and productive relationship on what promises to be a worthwhile project.

Can-Am Protection Group Inc. is an acclaimed firm of security and investigation agents with a reputation for both effective solutions and the use of innovative technology in the protection of life and property. We have a portfolio of completed and on-going projects with particular emphasis in the Canine, Security and Investigation fields. We think that your security needs are well suited to our strengths and aspirations.

Our Board of Directors respectfully requests that you study our proposal in detail; we are extremely interested in the project and we very much hope that you consider the Can-Am Protection Group Inc. team as a strong candidate for selection.

Yours Sincerely,

*Rob Jonatschick*

Robert Jonatschick  
*Director of Operations,*  
Can-Am Protection Group Inc.

***"Protection Through Detection"***

#200 – 27716 Dewdney Trunk Road    Maple Ridge, BC V2X 3R2 Canada

**Direct 1.604.477.7747    Toll Free 1.888.395.2859 Ext. #705**

## Can-Am Personnel



### *Exceptionally Trained and Rigorously Screened Uniformed Security Professionals*

Can-Am Protection Group will provide you with certified, licensed, insured, and bonded Security Guards. Each Security Professional has been screened and licensed to the standards of the public safety and solicitor general's office of each province or state.

- I. Our pre-employment background investigation far exceeds that of most security service providers. In addition, Can-Am Protection Group has employed experienced staff to oversee the initial screening of our personnel, by implementing a pre-employment written psychological inventory and a psychological interview. Furthermore, our personnel all submit to a battery of aptitude tests, a 5-panel drug screening where allowed by law, and extensive in-service training regarding criminal law and defensive tactics. Prior to commencement of a contract with Can-Am Protection Group, we will provide you with the full applicant investigation of each proposed security guard where allowed by law.
- II. Can-Am Protection Group offers, free of charge, supervisory personnel to insure strict adherence to our general orders and your rules, regulations and ordinances. Can-Am Protection Group supervisors are utilized as a liaison between Can-Am Protection Group and our clients. Supervisors are on duty 24 hours a day, 365 days per year for your convenience and will regularly make spot checks to prevent the issue of complacency. It is our belief that in order to assure the best quality of service that we stand by, we must keep close relationships with our personnel both on and off duty.
- III. At Can-Am Protection Group, all of our security guards will be equipped with two-way radios or equivalent to ensure constant communication with our management team.
- IV. Each and every security guard will be in-serviced regularly regarding your specific site to further enhance the protection we provide.

Can-Am Protection Group has taken a unique approach to the business of contract security. Many of our competitors employ minimally screened and trained guards. Our approach involves a proactive theory of well-groomed, exceptionally trained, uniformed security guards. Our strategy entails several steps to mitigate the possibility and opportunity for theft of property, or injury to persons within the facility. The following is an overview of our Security Guard Project:

## **Applicant Screening**

- V. The quality we bring to your environment begins long before you see our security guards. The Board of Directors at Can-Am Protection group has resolved to make the recruitment and training of our personnel the key to our success; in that, we conduct hiring initiatives on a regular basis with over 100 applicants per month, with an average of 3 new appointees. Most applicants are unable to meet our qualifications.

## **Training**



Can-Am Protection Group conducts training that exceeds that of many of our competitor's programs. The knowledge of our management team is passed on to our new employees. In addition to the province or state mandated certification courses, Can-Am Protection Group personnel have or will attend:

- A. 40-hour Police Defensive Tactics Training
- B. 24-hour Patrol Techniques & Criminal Law
- C. 16-hour Customer Service Seminar

## **Method**

- VI. Our uniformed security guards are trained to act as a criminal deterrent by adopting the principals of the C.P.O.P (*community police officer program*) methodology. Simply put, our guards are encouraged to be an approachable source of information to patrons, residents and employees. Letting the public know that we are there for them generates a feeling of community and safety.

## **Patrol**

- VII. The placement of our security guards is what generally places Can-Am Protection Group in the position to confidently describe the implementation of our security guard project as authentic. Our security guards are trained to make visible foot patrols throughout their posts in undetermined patterns. We encourage our personnel to interact with your patrons and employees in addition to standing a fixed post.

## **Compliance**



Can-Am Protection Group has developed a theory of "*Enforcement through Reinforcement.*"

The management, having decades of combined years of security and law enforcement experience, has realized that prevention of crime can be accomplished by utilizing tactical approaches, rather than accusations and the traditional methods of our predecessors. The art of *verbal judo* is commonplace in our organization and has often been effective in deescalating volatile situations.

## **Uniforms**

- VIII. Our uniformed security guards are outfitted with law enforcement-type uniforms. Our corporate general orders, require that our personnel keep their uniforms pressed and clean at all times. Their shoes are polished; military-style and men are clean-shaven with neat haircuts. Our female officers are held to the same standard. We pride ourselves on the appearance of our personnel, as they are representing our agency in your facilities.

## **Supervision**

- IX. Can-Am Protection Group supervisory personnel are required to possess a minimum of 4 years of fulltime security or law enforcement experience. Our supervisors are charged with scheduling, assigning security posts, and acting as liaison between the Board of Directors and our client. Supervisory personnel are available to you 24 hours every day in order maintain quality assurance and customer service on behalf of Can-Am protection Group.

## **24 Hour Customer Service**



***Can-Am Protection Group stands above our competitors by providing an open line of communication with our clientele 24/7 365 days per year***

Our experienced office staff work around the clock with customer representatives for your convenience. Our customer service representatives are not salespeople; they are security professionals assigned to light duty or administrative functions. Desk personnel are utilized as watch-commanders with full authority to make supervisory decisions for Can-Am Protection Group.



Can-Am Protection Group will provide you with a forensic breakdown of our costing specifications. Can-Am Protection group maintains a philosophy that in order to retain the highest quality security professionals in the industry, we must compensate them commensurate to their qualifications. The Board of Directors has resolved to reduce our profit margin rather than decrease a security guard's salary. Our costing structure provides for a well-paid security professional and a conservative rate to our client.

***You can significantly reduce your liability with our \$10 Million comprehensive Insurance Policy***

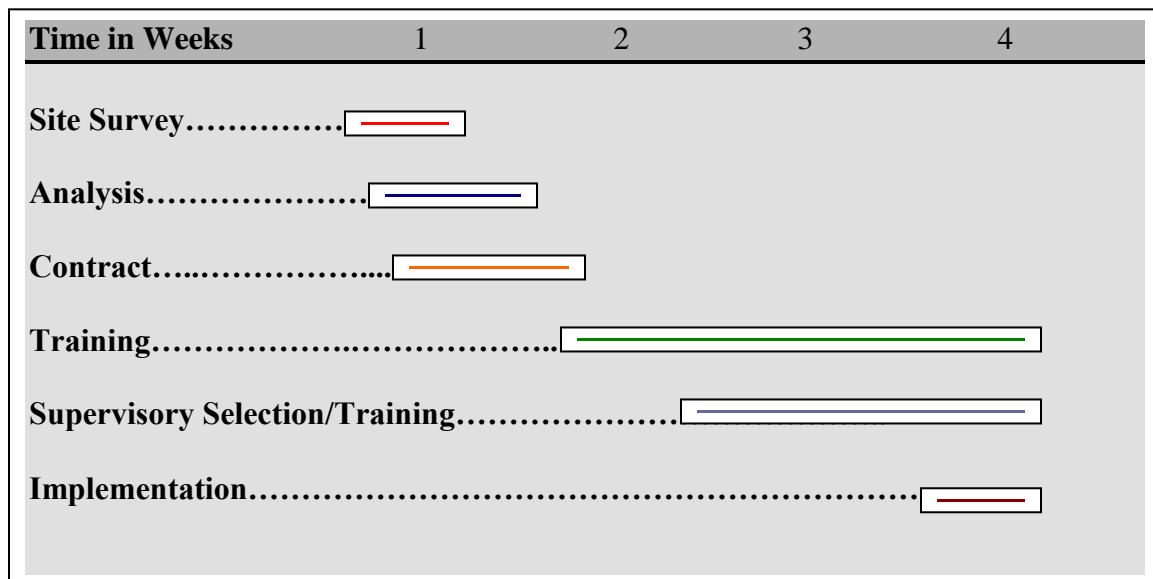


## Liability



Can-Am Protection Group Inc. maintains insurance that is up to ten times the minimum aggregate coverage obtained by most of our competitors. Our Legal Division recommends that in order to protect our assets as well as yours, we must maintain financial security in full force and effect at a level that far exceeds industry standard.

## Security Service Project Schedule



Having reviewed in detail your request for proposal particulars and understood the scope and schedule of the project, Can-Am Protection Group has put together a first class team of security professionals who we think are particularly suited to the project. We have selected prospective supervisory personnel on their ability and suitability for the type of project, and of course their availability to start right away if we are fortunate enough to be appointed.

Pictured above is a preliminary plan for project development. Can-Am Protection Group will partner with you in every stage of this project and act as both consultants and colleagues to work in a manner commensurate with both of our agency's relative skills – bringing greatly enhanced value to the project.

## **Executive Protection**



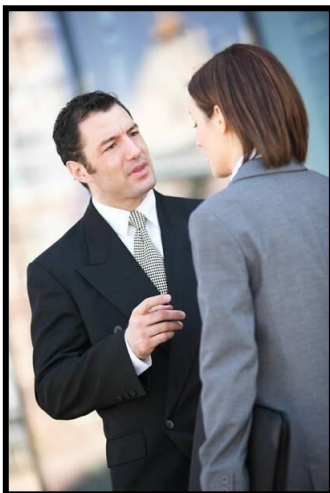
- Discrete Bodyguard Service
- BDU Bodyguard Service
- Professional Transport Service
- Residential Protection Details
- Corporate Protection Details
- Canine Protection Service
- Electronic Eavesdropping Detection

## **Uniformed Security**



- Healthcare Facilities
- Residential Complexes
- Industrial Facilities
- Corporate Buildings
- Loss Prevention
- Retail Venues
- Parking Lots
- Governmental
- Bike Patrol
- Hotel Security
- Railway Facilities
- Mobile Patrol

## **Security Consulting**



- Physical Safety and Security Tours of Each Property
- Review of Incident Reports and Other Foreseeability Issues
- Property Manual Review and Preparation
- International Travel Security Consulting & Protection Service
- Review of Property Security Procedures and Equipment
- Management and Employee Safety and Security Training
- In-house Security Rules and Procedures

## **International Travel Security**



- Travel warnings
- Crime reports
- Unusual currency
- Entry requirements
- Areas of instability
- Consulate contacts
- Disease information
- Extremist Groups

## **Private Investigation**



- Undercover Investigations
- Pre-Marital Investigations
- Workers Compensation Claims
- Cheating Spouses
- Insurance Fraud
- Corporate Investigation
- Video Surveillance
- Electronic Countermeasures
- Infidelity Investigations

## **K-9 Service**



- Property Patrols on Foot
- Mobile K-9 Patrols/Visits
- Conduct Building Searches
- Narcotics Detection Service
- Explosives Detection Service





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THANK YOU FOR YOUR TIME IN CONSIDERING

**CAN-AM PROTECTION GROUP INC.**

FOR YOUR

SECURITY / CONSULTING / INVESTIGATION / K-9 SERVICE NEEDS